UNDERSTANDING THE PURPOSE AND PROPER RESPONSE TO A "SOURCES SOUGHT"

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BUILDING STRONG®

What's Market Research?!?!?!?!

Why?!?!?!?!?!

Where to Begin...

- Purpose of a Sources Sought
  - FAR Part 10 – Market Research
    - Access the market's capability
    - Determine acquisition strategy
    - Small Business goal attainment

- Understand FEDBIZOPPS
  - Helpful Hints
    - Limiting your search = Limiting your opportunities
    - Read the synopsis
    - Look at all sources sought that fit what you provide
    - Be aware of due dates

Read it...

SOURCES SOUGHT SYNOPSIS
For
Construct Chapel Center – Goodfellow AFB, TX

This is a SOURCES SOUGHT SYNOPSIS. This is a Sources Sought Synopsis announcement; market survey for information only, to be used for preliminary planning purposes. No proposals are being requested or accepted with this synopsis. THIS IS NOT A SOLICITATION FOR PROPOSALS AND NO CONTRACT SHALL BE AWARDED FROM THIS SYNOPSIS. The U.S. Army Corps of Engineers – Fort Worth District has been tasked to solicit for and award a project to include the design and construction (Design-Build Contract) for a Chapel Center at Goodfellow AFB, TX. Proposed project will be a Firm Fixed Price contract. The type of solicitation to issue will depend upon the responses to this synopsis. No reimbursement will be made for any costs associated with providing information in response to this synopsis or any follow up information requests.

The purpose of this synopsis is to gain knowledge of interest, capabilities and qualifications of various members of the Small Business Community to include Section 8(a), Historically Underutilized Business Zones (HUB-Zone), and Service-Disabled Veteran-Owned Small Business (SDVOSB) to compete and perform a Firm Fixed Price Contract. The type of solicitation to issue will depend upon the responses to this sources sought synopsis. The Government must ensure there is adequate competition among the potential pool of responsive contractors.

Digest it...

Design and Construction Services to be performed under the firm fixed price contract will consist of constructing a non-denominational (military) Chapel Center. The project includes but is not necessarily limited to: a military religious complex (approximately 14,000 sf), single story facility with multi-functional worship center, offices, restrooms, fellowship hall with kitchen, workroom, storage areas, media room, HVAC systems, and fire detection and protection. <u>Supporting facilities</u> will include water, sewer, gas, electric service, paving, walks, curbs and gutters, security lighting; storm drainage, information systems, and site improvements. Access for individuals with disabilities will be provided. DoD Anti-terrorism/Force Protection measures will be included. Special foundations may be required due to expansive soils. Demolition may be required that includes HAZMAT abatement and disposal.

Think about it….

Estimated Construction Range: Between $1,000,000 & $5,000,000.

Duration of project is 540 calendar days.

North American Industrial Classification System (NAICS) Code applicable to this acquisition is 236220.

Small Business Size Standard for this acquisition is $31 Million.

Under Federal Acquisition Regulation (FAR) guidelines, the prime contractor must have the capability to perform at least 15% of the contract work with his/her own employees.

Prior Government contract work is not required for submitting a response under the sources sought synopsis.

More Digesting...

The Design portion must be accomplished by qualified, experienced, professional A-E multi-discipline firms. These A-E firms must be capable of: design analysis, planning, development, CADD, professional services, pre-design site-assessment, feasibility and concept studies, design, geotechnical investigations and reports, environmental investigations, studies, and reports, abatement and sampling, construction documentation, cost estimates, value engineering, life cycle costing, post design-shop drawing review, construction phase services, and construction...

Almost There...

administration. Additional services include but are not limited to: seismic design, topographic and boundary surveys to include mapping and analysis (including data collection and verification), historical and cultural resource investigations, design review, seismic analysis, design construction cost reconciliation, environmental testing, statement of work review, site surveys and evaluations, remediation design, and Environmental Protection Agency (EPA) compliance for hazardous materials such as petroleum products, automotive chemicals, asbestos, lead and radon. The contractor is also required to have expertise and knowledge of the design of Anti-Terrorism/Force Protection (AT/FP) requirements, security and communications systems, fire protection and life safety systems, and other technical services as may be required. All work must be performed by or under the direct supervision of licensed professional Architects or Engineers. AE disciplines required to comply with the above requirements include but are limited to, (THIS LIST IS NOT ALL INCLUSIVE), registered architect, registered civil engineer, registered electrical engineer, registered mechanical engineer, registered structural engineer, registered fire protection engineer, registered geo-technical (registered civil maybe acceptable if certified),...

Can You See the Light?...

registered environmental (registered civil maybe acceptable if certified), interior designer, landscape architect, community planner, certified environmental survey/design personnel, construction management.

Award will be based on overall “Best Value” to the Government. Anticipated solicitation issuance date is on or about 19 June 2006, and the estimated proposal due date will be on or about 19 July 2006. The official Synopsis citing the solicitation number, and inviting Offerors to register electronically to receive a copy of the solicitation when it is issued is anticipated to be available on or about 5 June 2006.

Bingo! Now Write it...

Offeror's response to this Synopsis shall be limited to 5 pages and shall include the following information:

- **Offeror's name, address, point of contact, phone number, and e-mail address.**
- **Offeror's interest in bidding on the solicitation when it is issued.**
- **Offeror's capability to meet design personnel requirements.**
- **Offeror's capability to perform a contract of this magnitude and complexity (include offeror's in-house capability to execute design and construction, comparable work performed within the past 5 years – brief description of the project, customer name, timeliness of performance, customer satisfaction, and dollar value of the project) – provide at least 3 examples.**
- **Offeror's type of small business and Business Size (Whether HUB Zone, Service Disabled Veteran Owned Small Business, 8(a)**
- **Offeror's Joint Venture information if applicable – existing and potential**
- **Offeror's Bonding Capability (construction bonding level per contract and aggregate construction bonding level, both expressed in dollars)**

Crossing that Finish Line...

Interested Offerors shall respond to this Sources Sought Synopsis no later than 09:00 AM (CST) 31 May 2006. All interested contractors must be registered in CCR to be eligible for award of Government contracts. Mail, fax or email your response Ms. Civil Service Worker, Contract Specialist, USAED-Ft. Worth District, ATTN: CESWF-CT-C, P.O. Box 17300, 819 Taylor Street, Room 2A19, Fort Worth, Texas 76102-0300, FAX No. (817) 886-6407, Email address: civil.service.worker@swf02.usace.army.mil. EMAIL IS THE PERFERRED METHOD WHEN RECEIVING RESPONSES TO THIS SYNOPSIS.

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HELP US HELP YOU GET THINGS SET-ASIDE FOR SMALL BUSINESS

QUESTIONS?